

# राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार  
तीसरी मंजिल, पीटीआई बिल्डिंग, 4-संसद मार्ग, नई दिल्ली-110 001

National Highways & Infrastructure Development Corporation Limited

Ministry of Road Transport & Highways, Govt. of India

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सार्वजनिक क्षेत्र का उपक्रम

A PUBLIC SECTOR UNDERTAKING

No. - NHIDCL/Nagaland/Civil Works/CZ (50-75)/2017

Date: 19.03.2018

To,

M/s Bharat Vanijya Eastern Pvt. Ltd.	M/s Bhartia Infra Projects Ltd.
M/s Shivalaya Construction Co. Pvt. Ltd.	M/s Madhucon Projects Ltd.

Subject:- Construction of two-Lane with hard shoulders of Chakabama-Zunheboto Road on EPC basis from existing Km 52.370 to Km 79.040 [Design Km. 50.000 to Km. 75.000] (Design Length - 25.00 Km) in the state of Nagaland under SARDP-NE-Opening of Financial bids regarding

Sir,

Please refer to your bid dated 13.03.2018 for the subject project. The following is the list of technically responsive Bidders whose financial bids shall be opened on 20.03.2018 at 1315 hrs in NHIDCL HQ, 3rd Floor PTI Building, 4-Parliament Street, New Delhi-110001.

Sr. No.	Name of the Bidder	Status
1	M/s Bharat Vanijya Eastern Pvt. Ltd.	Technically Responsive
2	M/s Bhartia Infra Projects Ltd.	Technically Responsive
3	M/s Shivalaya Construction Co. Pvt. Ltd.	Technically Responsive
4	M/s Madhucon Projects Ltd.	Technically Responsive

2. All the technically responsive bidders are requested to provide Appendix-IA of Annexure VI A duly filled up and signed by 20.03.2018 (1100 Hrs.) positively. The financial bids shall be opened in accordance with para 3.2 of RFP.

3. All the Authorized representatives are requested to attend the opening of Financial Bids at the Scheduled date and Time.

Y.C. Srivastava

GM (Tech)

Encl. - ETEC MoM 1<sup>st</sup> and 2<sup>nd</sup> meeting

**National Highways & Infrastructure Development Corporation**

**Minutes of Meeting of Empowered Technical Evaluation Committee (ETEC)** regarding evaluation of Technical Bids of "Construction of two-Lane with hard shoulders of Chakabama-Zunheboto Road from existing Km 52.370 to Km 79.040 [Design Km. 50.000 to Km. 75.000] (Design Length - 25.00 Km) in the state of Nagaland under SARDP-NE" held at NHIDCL, New Delhi on 15.03.2018 (1<sup>st</sup> Meeting).

1. The bids for subject work were invited on 14.11.2017 and physically received on/before scheduled bid due date (online & physical submission) 13.03.2018 upto 1100 hrs.
2. ETBC met to open the Technical bid on 14.03.2018 at 1100 Hrs. The following bidders have submitted their bids physically as well as online -
  - (i) M/s Bharat Vanijya Eastern Pvt Ltd.
  - (ii) M/s Bhartia Infra projects Ltd.
  - (iii) M/s Shivalaya Construction Co. Pvt. Ltd.
  - (iv) M/s Madhucon projects Limited.
3. The hard copies of the bids were opened and after verification of PoA and DSC details the online bids were also opened and verified. The hard copy of the original documents along with the soft copy (as received from E-bidding service viz. <https://eprocure.gov.in/cppp/>) were handed over to the concerned Financial Consultant M/s KRA & Co. for carrying out the evaluation of the Technical Bids.
4. The Financial Consultant M/s KRA & Co. during preliminary RFP evaluation found that some of the data/information provided by 2 Bidder namely M/s Shivalaya Construction Co. Pvt. Ltd. and M/s Bharat Vanijya Eastern Pvt Ltd are inadequate or requires clarification for further evaluation. It is proposed by the Financial Consultant to seek clarification from the Bidders before further evaluation. Details of clarifications required are as below-

**Name of the Bidder: M/s Shivalaya Construction Co. Pvt. Ltd.**

SN	Reference	Clarification Required
1	Appendix – III (POA for signing of Bid) of M/s Shivalaya Constructions Limited	In the Board Resolution dated 02.02.2018 submitted along with the Appendix-III, it is not clear who will execute the POA (in this case Pradeep nandal) in favour of Shripal Aggarwal  <i>Therefore, Bidder is required to clarify through some supporting documents that how Pradeep nandal is authorised to execute the POA in favour of Shripal Aggarwal.</i>

**Name of the Bidder: M/s Bharat Vanijya Eastern Pvt Ltd.**

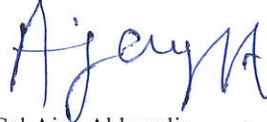
SN	Reference	Clarification Required
1	MOA & AOA	The bidder has submitted the MOA & AOA of the company, however only 3 pages are provided. The detailed MOA and AOA is not submitted.  <i>Kindly clarify and submit the same.</i>
2	Annex – VI (Bid Capacity)	The Value of B submitted by the Bidder is for the next 2 years as per the submitted bid, however the concerned project is for 3 years,  <i>Therefore the correct details of ongoing works are required to be submitted.</i>

*h/h*      *[Signature]*      *Ch*      *Shel*      *Ajay*

CHAKA BANNA - ZUNDE BOTO  
( KM 50.0 TO KM 75.0 )

5. The **Empowered Technical Evaluation Committee (ETEC)** is of the view that the clarification as requested by the Financial Consultant may be sought from the bidder subject to approval of Competent Authority.

Meeting ended with vote of thanks to the chair.



Col Ajay Ahluwalia  
(ED-1): Chairman



Adil Singh  
GM (Technical): Member



Y. C. Srivastava  
GM (Technical): Member Secretary



U S Prasad  
DGM (Technical): Member



Uttam Chatterjee  
DGM (Finance): Member



## National Highways & Infrastructure Development Corporation

**Minutes of 2<sup>nd</sup> Meetings of Empowered Technical Bid Evaluation Committee (ETEC) for “Construction of two-Lane with hard shoulders of Chakabama-Zunheboto Road on EPC basis from existing Km 52.370 to Km 79.040 [Design Km. 50.000 to Km. 75.000] (Design Length - 25.00 Km) in the state of Nagaland under SARDP-NE” held at NHIDCL, New Delhi on 19.03.2018**

1. The bids for the subject work were invited on 14.11.2017 and physically received on/before the scheduled bid due date (online & physical submission) 13.03.2018 upto 1100 hrs.

2. ETBC met to open the Technical bid on 14.03.2018 at 1100 Hrs. The following bidders have submitted their bids physically and online -

- (i) M/s Bharat Vanijya Eastern Pvt. Ltd.
- (ii) M/s Bhartia Infra Projects Ltd.
- (iii) M/s Shivalaya Construction Co. Pvt. Ltd.
- (iv) M/s Madhucon Projects Ltd.

3. The Financial Consultant in reference to RFP has considered the following Evaluation Criteria for estimated project cost of **Rs 205.57 Crore**.

Sr.No.	Particulars	Amount in Rs. Cr.
1	Estimated Project Cost	205.57
2	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) as per clause 2.2.2.2 (i)	308.36
3	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) for Lead Member to fulfill as per clause 2.2.2.4 (i)	185.01
4	Minimum Threshold Technical Capacity required (For Category 1, 2, 3 & 4) for Other Member to fulfill as per clause 2.2.2.4 (i)	61.67
5	Minimum required amount of COMPLETED Eligible Projects in Category 1 and/or Category 3 from at least one similar work as per clause 2.2.2.2 (ii)	51.39
6	For a project to qualify as a Eligible Project under Category 1&2 , the Capital Cost of the project should be more than (as per clause 2.2.2.6 (i) (c) )	20.56
7	Minimum required amount of self constructed project by the Bidder for a project to qualify as a Eligible Project under Category 1&2 (as per clause 2.2.2.6 (i) (d))	one half of the Project Cost of eligible projects as defined in clause 2.2.2.6 (i) (d).
8	For a project to qualify as a Eligible Project under Category 3&4 , the receipt / payments of the project should be more than (as per clause 2.2.2.6 (ii) )	20.56
9	Minimum Financial capacity required as per clause 2.2.2.3	10.28
10	Minimum Financial Capacity required for Lead Member to fulfill as per clause 2.2.2.4 (i)	6.17
11	Minimum Financial Capacity required for Other Member to fulfill as per clause 2.2.2.4 (i)	2.06
12	Minimum Average Annual Turnover required as per clause 2.2.2.3 (ii)	41.11
13	Minimum Average Annual Turnover required (For Lead Member) as per clause 2.2.2.4 (i)	24.67
14	Minimum Average Annual Turnover required (For Other Member) as per clause 2.2.2.4 (i)	8.22
15	Minimum Required Bid Capacity (For each Bidder) as per clause 2.2.2.1	205.57
16	Minimum Required Bid Capacity (For Lead Member) as per clause 2.2.2.4 (i)	123.34
17	Minimum Required Bid Capacity (For Other Member) as per clause 2.2.2.4 (i)	41.11

4. **The Financial Consultant** during evaluation found that some of the data/information provided by the Bidders are not adhering to the clauses given in the RFP document, so it was proposed that the clarification may be sought from the Bidders as per clause no 3.1.4 of the RFP to facilitate the evaluation process. The financial consultant has stated that the Technical & Financial and Bid Capacities of all the Bidders will be provided only after receiving the replies from the



bidders for the respective queries. Accordingly, the **Empowered Technical Evaluation Committee (ETEC)** in its 1<sup>st</sup> meeting held on 15.03.2018 has been of a view that the clarification as requested by the Financial Consultant is to be sought from the respective bidders.

5. Clarifications were sought from the bidders and were handed over to the Financial Consultant for the further evaluation.

6. In Continuation to 1<sup>st</sup> Meeting of **Empowered Technical Bid Evaluation Committee (ETEC)** held on 15.03.2018, replies received from the bidders, the Evaluation report submitted by the Financial Consultant vide letter no. dated 19.03.2018 were deliberated by the ETEC in 2<sup>nd</sup> meeting held on 19.03.2018. The remarks of ETEC w.r.t the observations, reply received and the submissions of Financial Consultant are tabulated below.

(a) M/s Shivalaya Construction Company Private Limited,

Sr. No.	Appendix / Clause reference	Observation	Reply	Financial Consultant Remarks	Remark
1	Appendix - III (POA for signing of Bid) of M/s Shivalaya Constructions Limited	In the Board Resolution dated 02.02.2018 submitted along with the Appendix-III, it is not clear who will execute the POA (in this case Pradeep nandal) in favour of Shripal Aggarwal  <i>Therefore, Bidder is required to clarify through some supporting documents that how Pradeep nandal is authorised to execute the POA in favour of Shripal Aggarwal.</i>	Please find enclosed herewith the copy of the Board Resolution for the same.	The required information has now been submitted by the bidder which is satisfactory.	Agreed

(b) BHARAT VANIJYA EASTERN PVT. LTD, COMPANY

S. No.	Appendix / Clause reference	Observation	Reply	Financial Consultant Remarks	Remark
1	MOA & AOA	The bidder has submitted the MOA & AOA of the company, however only 3 pages are provided. The detailed MOA and AOA is not submitted.  <i>Kindly clarify and submit the same.</i>	We are hereby submitting the MOA and AOA afresh for your consideration and necessary action please. (Marked as Enclosure 1)	The required information has now been submitted by the bidder which is satisfactory.	Agreed
2	Annex - VI (Bid Capacity)	The Value of B submitted by the Bidder is for the next 2 years as per the submitted bid, however the concerned project is for 3 years,  <i>Therefore the correct details of ongoing works are required to be submitted.</i>	We would like to tell you that due to a typographical error 2 years is mentioned in place of 3 years. We are hereby submitting the Annexure VI afresh for your kind consideration and necessary action please.	As per the reply of the bidder there is no change in the submitted value of B, therefore the Bid Capacity is calculated accordingly.	Agreed

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7. The details of Technical Capacity, Financial Capacity and the Bid Capacity of the four bidders as per the report are as under:

Summary of Technical Evaluation					
Sr. No.	Bidder Name	Minimum threshold capacity (Clause 2.2.2.2 (i)=Rs. 308.36 Cr.	Minimum threshold technical capability from category 1 & 3 in a single complete projects (Clause-2.2.2-(ii) = Rs. 51.39 Cr.	Lead Member share (at least 60 % of total threshold technical capacity) i.e. Rs. 185.013 Cr.	Other Member Share (at least 20% of total threshold capacity) i.e. Rs. 61.671 Cr.
1.	M/s Bharat Vanijya Eastern Pvt. Ltd.	457.94	109.37	NA	NA
2.	M/s Bhartia Infra Projects Ltd.	487.35	177.50	NA	NA
3.	M/s Shivalaya Construction Co. Pvt. Ltd.	510.44	134.20	NA	NA
4.	M/s Madhucon Projects Ltd.	713.12	1063.84	NA	NA

Summary of Financial Evaluation						
Sr. No.	Bidder Name	Role Details	Equity Holding	Assessed Net Worth (in INR Crores)	Turnover (in INR Crores)	Whether meeting the Financial Threshold Requirement
1.	M/s Bharat Vanijya Eastern Pvt. Ltd.	SE	100%	34.86	118.80	Y
2.	M/s Bhartia Infra Projects Ltd.	SE	100%	139.22	514.03	Y
3.	M/s Shivalaya Construction Co. Pvt. Ltd.	SE	100%	102.62	261.98	Y
4.	M/s Madhucon Projects Ltd.	SE	100%	783.16	965.21	Y

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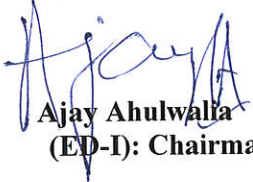
**Summary of Bid Capacity**

Sr. No.	Name of Bidder	Value of A Rs. In Cr.	Value of B Rs. In Cr.	Bid Capacity Assessed	Bid Capacity Claimed	Remarks
1	BHARAT VANIJYA EASTERN PVT. LTD	172.83	221.11	1075.11	1269.46	
2	Shivalaya Constructions Company Pvt Ltd	454.59	1044.35	2365.08	2780.02	
3	Madhucon Projects Limited	1231.54	5557.74	3678.78	9316.98	
4	BHARTIA INFRA PROJECTS LTD	628.42	2261.81	2451.33	3505.77	

8. The **Empowered Technical Evaluation Committee (ETEC)** in its 2<sup>nd</sup> meeting has discussed the evaluation carried out by the Financial Consultant and after deliberation status of evaluation is as below.

Sr. No.	Name of the Bidder	Status
1	M/s Bharat Vanijya Eastern Pvt. Ltd.	Technically Responsive
2	M/s Bhartia Infra Projects Ltd.	Technically Responsive
3	M/s Shivalaya Construction Co. Pvt. Ltd.	Technically Responsive
4	M/s Madhucon Projects Ltd.	Technically Responsive

Meeting ended with vote of thanks to chair.

  
**Ajay Ahulwalia**  
 (ED-I): Chairman

  
**Y.C. Srivastava**  
 (GM-Tech)  
 Member  
 Secretary

  
**Adil Singh**  
 (GM-Tech)  
 Member

  
**U.S. Prasad**  
 DGM (Tech)  
 Member

  
**Uttam Chatterjee**  
 DGM -Fin.  
 Member