

राष्ट्रीय राजमार्ग एवं अवसंरचना विकास निगम लिमिटेड

सड़क परिवहन और राजमार्ग मंत्रालय, भारत सरकार
तीसरी मंजिल, पीटीआई बिल्डिंग, 4-संसद मार्ग, नई दिल्ली-110 001

National Highways & Infrastructure Development Corporation Limited

Ministry of Road Transport & Highways, Govt. of India
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सार्वजनिक क्षेत्र का उपक्रम

A PUBLIC SECTOR UNDERTAKING

No. - NHIDCL/Nagaland/Civil Works/PP (40-62.558)/2017/158

Date: 13.03.2018

To,

M/s Madhucon Projects Limited

M/s Anish Infracon India Private Limited -
Sitaram Buliders (JV)

Subject:- Construction of two-Lane with hard shoulders of Pfutsero Phek Road on EPC basis from existing Km 40.090 to Km65.300 [Design Km. 40.000 to Km. 62.558] (Design Length - 22.558 Km) in the state of Nagaland under SARDP-NE-Opening of Financial bids regarding

Sir,

Please refer to your bid dated 05.03.2018 for the subject project. The following is the list of technically responsive Bidders whose financial bids shall be opened on 15.03.2018 at 1130 hrs in NHIDCL HQ, 3rd Floor PTI Building, 4-Parliament Street, New Delhi-110001.

Sr. No.	Name of the Bidder	Status
1	M/s Madhucon Projects Limited	Technically Responsive
2	M/s Anish Infracon India Private Limited - Sitaram Buliders (JV)	Technically Responsive

2. All the technically responsive bidders are requested to provide Appendix-IA of Annexure VI A duly filled up and signed by 14.03.2018 (1600 Hrs.) positively. The financial bids shall be opened in accordance with para 3.2 of RFP.

3. All the Authorized representatives are requested to attend the opening of Financial Bids at the Scheduled date and Time.

Y.C. Srivastava

GM (Tech)

Encl. - MoM of ETEC, 1st and 2nd meeting

National Highways & Infrastructure Development Corporation

Minutes of 2nd Meetings of Empowered Technical Bid Evaluation Committee (ETEC) for “Construction of two-Lane with hard shoulders of Pfutsero Phek Road on EPC basis from existing Km 40.090 to Km65.300 [Design Km. 40.000 to Km. 62.558] (Design Length - 22.558 Km) in the state of Nagaland under SARDP-NE” held at NHIDCL, New Delhi on 12.03.2018

1. In Continuation to 1st Meeting of **Empowered Technical Bid Evaluation Committee (ETEC)** held on 08.03.2018, and replies received from the bidders, the Evaluation report submitted by the Financial Consultant vide letter no. dated 12.03.2018 were deliberated by the ETEC in 2nd meeting held on 12.03.2018. The remarks of ETEC w.r.t the observations, reply received and the submissions of Financial Consultant are tabulated below.

Anish Infracon India Private Limited – Sitaram Builders (JV)

Sr. no.	Clause	Clarification/Observation	Reply by Bidder	Submission of the Financial Consultant	Remark
1	Appendix 1A	In point No. 20 of Appendix 1A- Letter Comprising the Technical Bid, Bid Security of Rs. 1,97,18,000.00 is written in place of Rs.2.04 cr., while bid security of Rs. 2.04 cr. has been submitted by the bidder.	In point No. 20 of Appendix 1A- Letter comprising the Technical bid, by mistake Bid security of Rs. 1.97cr is written in place of Rs. 2.04 cr. We have submitted the correct amount of Bid security of Rs. 2.04 cr. It is a typographical Error which may kindly be ignored.	The Bidder has accepted it as a Typographical error and since the bidder has submitted the bid Security amounting of Rs 2.04 Cr. Reply/submission of the bidder may be acceptable.	Agreed
2	Appendix III	In the POA for signing of Bid submitted by Sitaram Builders (JV Partner), the date of execution of POA has not been mentioned.	Date of execution has not been mentioned on the POA inadvertently. The POA was executed on 10-02-2018 and was also notarized on the same date. The date may be taken as 10-02-2018 when it was actually executed and notarized.	Date of Notary may be considered as the date of execution. Reply/submission of the bidder may be acceptable.	Agreed
3	Appendix 1A, Annex I	In point No. 1 (d) of Details of Bidder, it has been written that the Anish Construction Co. was converted into in Pvt Ltd company as “ Anish Infracon India Private Limited ”, but as per the Certificate of Incorporation (Form 1), the date of Incorporation is 24-12-2010. Anish Infracon India Private Limited seems to be newly registered company as per certificate issued by the Assistant Registrar of Companies, Gujarat; the proof of Incorporation of Anish Construction Co. and	Anish Construction Co. Was converted into Anish Infracon India Pvt. Ltd. by deed executed on 1.11.2010 and was incorporated / registered into a Private Limited Company through Certificate of Incorporation granted on 24.12.2010. Anish Construction Co. was in existence from 1.12.1980. As a proof of PAN Card of Anish Construction Co. dtd. 1-12-1980 and Registration with Gujarat Sales Tax Department Dtd. 1-7-2002 are enclosed. Proof of conversion of Anish Construction	The reply/submission given by the bidder may be Acceptable.	Agreed

Ajay B. [Signature] [Signature] [Signature] [Signature]

	conversion of this company into Anish Infracon India Private Limited is not Implicit.	Co. into Pvt. Ltd. pls refer the conversion deed dated 1.11.2010.	
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2. The Financial Consultant in reference to RFP has considered the following Evaluation Criteria for estimated project cost of Rs 203.63 Crore.

Particulars	Rs. (In Crore)
Estimated project Cost	203.63
Required Technical threshold capacity for Lead Member in JV	183.27
Required Technical threshold capacity for Other Member in JV	61.09
Required Technical threshold capacity	305.45
Required Net worth for Lead Member in JV	6.11
Required Net worth for Other Member in JV	2.04
Required Net worth.	10.18
Required Bid Capacity for Lead Member in JV	122.18
Required Bid Capacity for Other Member in JV	40.73
Required Bid Capacity.	203.63
Single completed work for 25% value of Total Project Cost	50.91
Capital Cost	20.36
Required Average Turnover for Lead Member in JV	24.44
Required Average Turnover for Other Member in JV	8.15
Required Average Turnover.	40.73


3. The details of Technical and Financial Capacity and the Bid Capacity of the two bidders as per the report are as under:

Summary of Technical Evaluation									
Sr. No.	Bidder Name	Role Details	Claimed Total Experience Score	Claimed Total Experience Score for Lead Member/ Other Member	Evaluated Total Experience Score	Evaluated Total Experience Score for Lead Member/Other Member	Evaluated Experience Score for one similar project	Longest Span Length (In meter)	Whether Technically Qualified
1.	Madhucon Projects Limited	SE	3087.65	NA	1503.74	NA	293.08	NA	Y
2.	Anish Infracon India Private Limited – Sitaram Buliders (JV)	SE	840.09	NA	422.44	NA	84.23	NA	Y
	Lead member		710.07	NA	315.02	NA	84.23	NA	Y
	Other member		130.02	NA	107.42	NA	-	NA	Y

Handwritten signatures and initials in blue ink.

Summary of Financial Evaluation							
Sr. No.	Bidder Name	Role Details	Equity Holding	Year of Net worth	Claimed Net Worth (in INR Crores)	Calculated Net Worth (in INR Crores)	Whether meeting the Financial Threshold
1.	Madhucon Projects Limited	SE	100%	2016-17	783.16	783.16	Y
2.	Anish Infracon India Private Limited	JV	60%	2016-17	50.04	50.04	Y
	Sitaram Buliders		40%	2016-17	9.14	9.14	Y
	Anish Infracon India Private Limited - Sitaram Buliders (JV)		100%	2016-17	59.18	59.18	Y

Summary of Turnover								
Sr. No.	Bidder Name	Role Details	Equity Holding	Year of Turnover	Claimed Annual Turnover (in INR Crores)	Claimed Average Turnover of last five FY (in INR Crores)	Calculated Average Turnover of last five FY (in INR Crores)	Whether meeting the Turnover Requirement
1.	Madhucon Projects Limited	SE	100%	2016-17	693.07	989.39	965.22	Y
2.	Anish Infracon India Private Limited	JV	60%	2016-17	165.07	220.36	220.36	Y
	Sitaram Buliders		40%	2016-17	120.08	79.40	79.40	Y
	Anish Infracon India Private Limited - Sitaram Buliders (JV)		100%	2016-17	285.15	299.76	299.76	Y

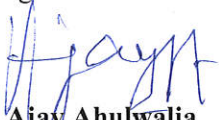


Summary of Bid Capacity						
Sr. No.	Name of the Bidder	Maximum Value of Civil Works (A)	Value of Existing Commitments (B)	Bid Capacity	Meeting the Bid Capacity Requirement	Remarks
1.	Madhucon Projects Limited	1253.96	4748.58	4656.15	Yes	
2.	Anish Infracon India Private Limited - Sitaram Buliders (JV)	406.09	450.06	2595.62	Yes	

4. The Empowered Technical Evaluation Committee (ETEC) in its 2nd meeting has discussed the evaluation carried out by the Financial Consultant and after deliberation status of evaluation is as below.

Sr. No.	Name of the Bidder	Status
1	M/s Madhucon Projects Limited	Technically Responsive
2	M/s Anish Infracon India Private Limited - Sitaram Buliders (JV)	Technically Responsive

Meeting ended with vote of thanks to chair.


Ajay Ahulwalia
(ED-I): Chairman


Y.C. Srivastava
(GM-Tech)
Member
Secretary


Adil Singh
(GM-Tech)
Member


U.S. Prasad
DGM (Tech)
Member


Uttam Chatterjee
DGM -Fin.
Member

National Highways & Infrastructure Development Corporation

Minutes of Meeting of Empowered Technical Evaluation Committee (ETEC) regarding evaluation of Technical Bids of “Construction of two-Lane with hard shoulders of Pfutsero Phek Road from existing Km 40.090 to Km65.300 [Design Km. 40.000 to Km. 62.558] (Design Length - 22.558 Km) in the state of Nagaland under SARDP-NE” held at NHIDCL, New Delhi on 08.03.2018 (1st Meeting).


1. The bids for the subject work were invited and physically received on/before the scheduled bid due date 05.03.2018 upto 1100 hrs.
2. ETBC met to open the Technical bid on 06.03.2018 at 1100 Hrs. The following bidders have submitted their bids physically and online –
 - (i) M/s Anish Infracon India Pvt. Ltd – Sitaram Builders (JV)
 - (ii) M/s Madhucon Projects Ltd.
3. The Bids were opened online as well as hard copies physically, in the presence of the representatives of the bidders who chose to attend. The hard copy of the original documents along with the soft copy (as received from E-bidding service viz. <https://eprocure.gov.in/cppp/>) were handed over to the concerned Financial Consultant M/s MKPS & Associates for carrying out the evaluation of the Technical Bids.
4. The Financial Consultant M/s MKPS & Associates vide letter dated 07.03.18 during preliminary RFP evaluation found that some of the data/information provided by 1 (one) Bidder is inadequate or requires clarification for further evaluation. It is proposed by the Financial Consultant to seek clarification from the Bidders before further evaluation. Details of clarifications required are as below-

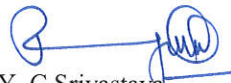
Name of the Bidder: M/s Anish Infracon India Pvt. Ltd. – Sitaram Builders (JV)

S.no.	Clause	Clarification/Observation	
1	Appendix 1A	In point No. 20 of Appendix 1A- Letter Comprising the Technical Bid, Bid Security of Rs.1,97,18000.00 is written in place of Rs.2.04 cr., while bid security of Rs. 2.04 cr. has been submitted by the bidder.	Please Clarify.
2	Appendix III	In the POA for signing of Bid submitted by Sitaram Builders (JV Partner), the date of execution of POA has not been mentioned.	Please Clarify.
3	Appendix 1A, Annex I	In point No. 1 (d) of Details of Bidder, it has been written that the Anish Construction Co. was converted into in Pvt Ltd company as “ Anish Infracon India Private Limited ”, but as per the Certificate of Incorporation (Form 1), the date of Incorporation is 24-12-2010. Anish Infracon India Private Limited seems to be newly registered company as per certificate issued by the Assistant Registrar of Companies, Gujarat; the proof of Incorporation of Anish Construction Co. and conversion of this company into Anish Infracon India Private Limited is not Implicit.	Please Clarify.

5. The **Empowered Technical Evaluation Committee (ETEC)** is of the view that the clarification as requested by the Financial Consultant may be sought from the bidder subject to approval of Competent Authority.

Meeting ended with vote of thanks to the chair.


Col Ajay Ahluwalia
(ED-I): Chairman


Y. C. Srivastava
GM (Technical): Member Secretary


Adil Singh
GM (Technical): Member


U.S. Prasad
DGM (Technical): Member


Uttam Chatterjee
DGM (Finance): Member

